



SEASPAN SHIPYARDS: PROUD PARTNER UNDER CANADA'S NATIONAL SHIPBUILDING STRATEGY

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October 14, 2020



A CENTURY OF SHIPBUILDING

Photo courtesy of North Vancouver Museum and Archives

Seaspan Shipyards Today

3
Full-service shipyards
in Vancouver and
Victoria, British
Columbia



1
Ship per week
commercial repair &
overhaul



1st LNG conversion
in North
America



1st
First class of large
vessels delivered
under the NSS



2,700
Employees



100+
years of history as pioneer
of shipbuilding and ship
repair on Canada's west
coast

Management team with

400+ & **450**
years & **ships**
building ships and subs delivered and serviced

\$ 1B
in contracts awarded to
600+
Canadian suppliers

Three Seaspan Shipyards Provide Broad Range of Capabilities, Capacity, Flexibility

- Largest shipbuilding & repair company on Canada's West Coast
- Three integrated shipyards: shipbuilding, design, repair, conversion, in-service support



Vancouver Shipyards (VSY)

Key site for NSS-related work



Victoria Shipyards (VSL)

International centre of excellence for ship repair & conversions



Vancouver Drydock (VDC)

Centre of excellence for large & complex ship repair

Vancouver Drydock

Full range of quality repair services

- Premier drydock for large and complex ship repairs in the BC lower mainland



Vancouver Drydock, North Vancouver, BC. Founded 1902

Victoria Shipyards

Full-service shipyard

- Specializing in vessel design, new construction, overhaul, repair, conversion, alteration, life-cycle maintenance, and refurbishment



Victoria Shipyards: Delivering to Diverse Customer Base

Building on Success

Built and delivered 29 Motor Life Boats to CCG



Designed and built 8 Orca Class vessels for the RCN

Ongoing RCN Work

Victoria In-Service Support Contract (VISSC)



Halifax Class Frigate Life Extension (FELEX) program

International Work

New Zealand Frigate System Upgrade (FSU)



Cruise ship commercial work

Vancouver Shipyards: Proud Partner of Canada Under the National Shipbuilding Strategy

One of the most modern shipyards in North America

- \$185M shipyard modernization investment to support Canada's National Shipbuilding Strategy (NSS)



Proudly Building Canada's Next Generation of Non-Combat Vessels

For the Canadian Coast Guard and Royal Canadian Navy



3 OFFSHORE FISHERIES SCIENCE VESSELS

63m fisheries research vessel, deployed on Canada's East and West Coasts, to understand the health of fish stocks, and their ocean environment.



1 OFFSHORE OCEANOGRAPHIC SCIENCE VESSEL

86m oceanographic research vessel, to be deployed on Canada's East Coast, to develop hydrographic charts and understand our ocean's physical environment, including impact of climate change.



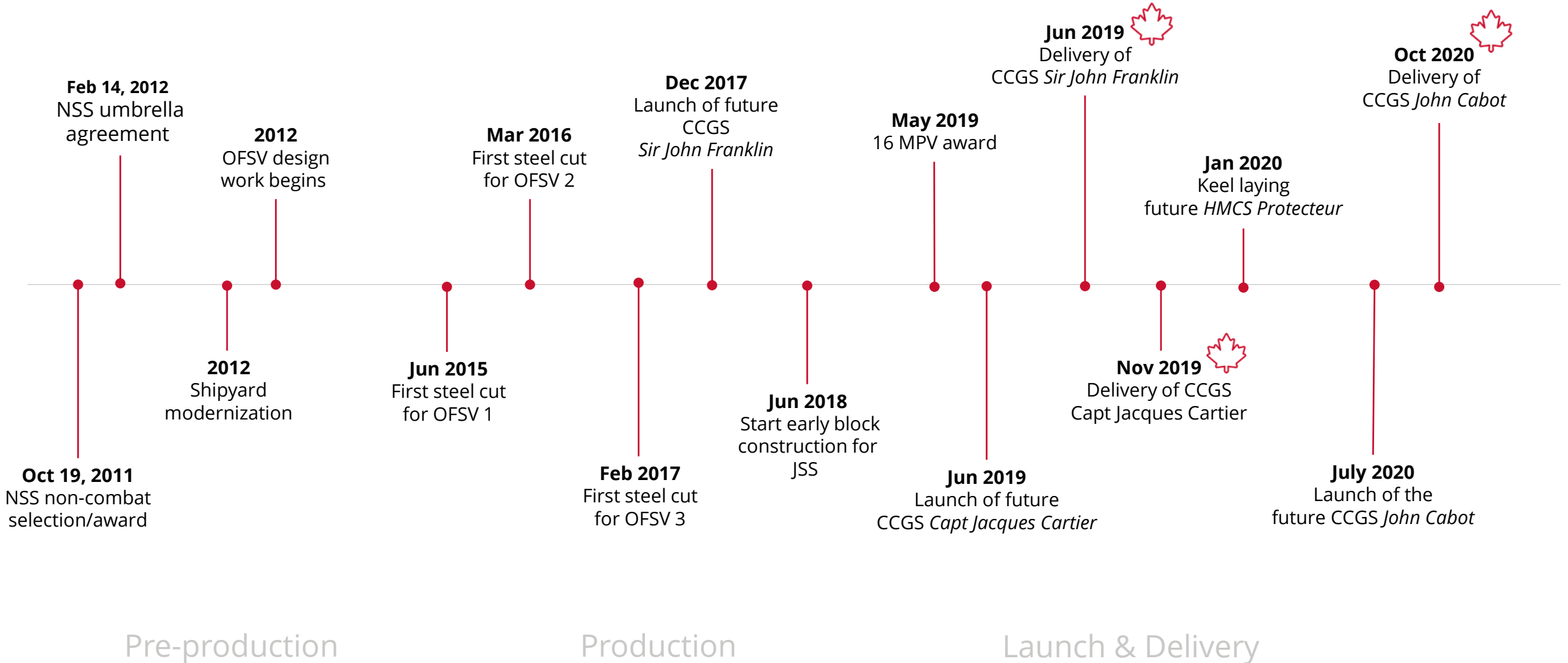
2 JOINT SUPPORT SHIPS

A 174m naval support ship, providing fuel, ammunition, provisions, and other material to Canada's Navy, to be deployed around the world in any theatre and threat environment.

16 MPVS

Multi-purpose vessels for the Canadian Coast Guard

NSS Milestones



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Three Ships in 15 Months – First Class of Ships Completed Under the NSS



CCGS Sir John Franklin

- Launch: December 8, 2017
- Sea Trials: March 18, 2019
- Delivery: June 27, 2019



CCGS Capt Jacques Cartier

- Launch: June 5, 2019
- Sea Trials: October 10, 2019
- Delivery: November 29, 2019



CCGS John Cabot

- Launch: July 3, 2020
- Sea Trials: August 19, 2020
- Delivery: October 9, 2020

Joint Support Ship: Largest Naval Vessel Ever Built in Canada

Keel laying
January 2020



Seaspan: Focused on Delivering its NSS Commitments



Building ships

- Delivered 1st ships under the National Shipbuilding Strategy (NSS)
- Three OFSVs in 15 months
- World-class shipyard



Building an economic engine

- More than \$1B in NSS-related contracts to more than 660+ suppliers across Canada
- Economic contribution of \$1.5B to GDP

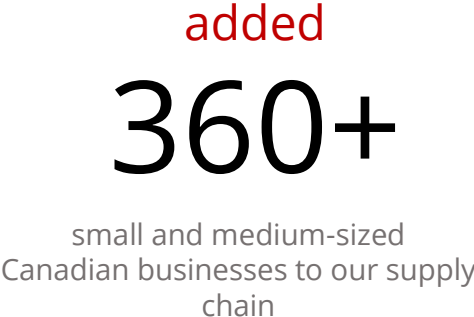


Rebuilding an industry

- Steady long-term work attracting highly productive workforce
- Investing in infrastructure, innovation, people
- Building a nationwide marine supply chain

Supporting and Growing an Industry

Between 2012 and 2019, Seaspan Shipyards ...

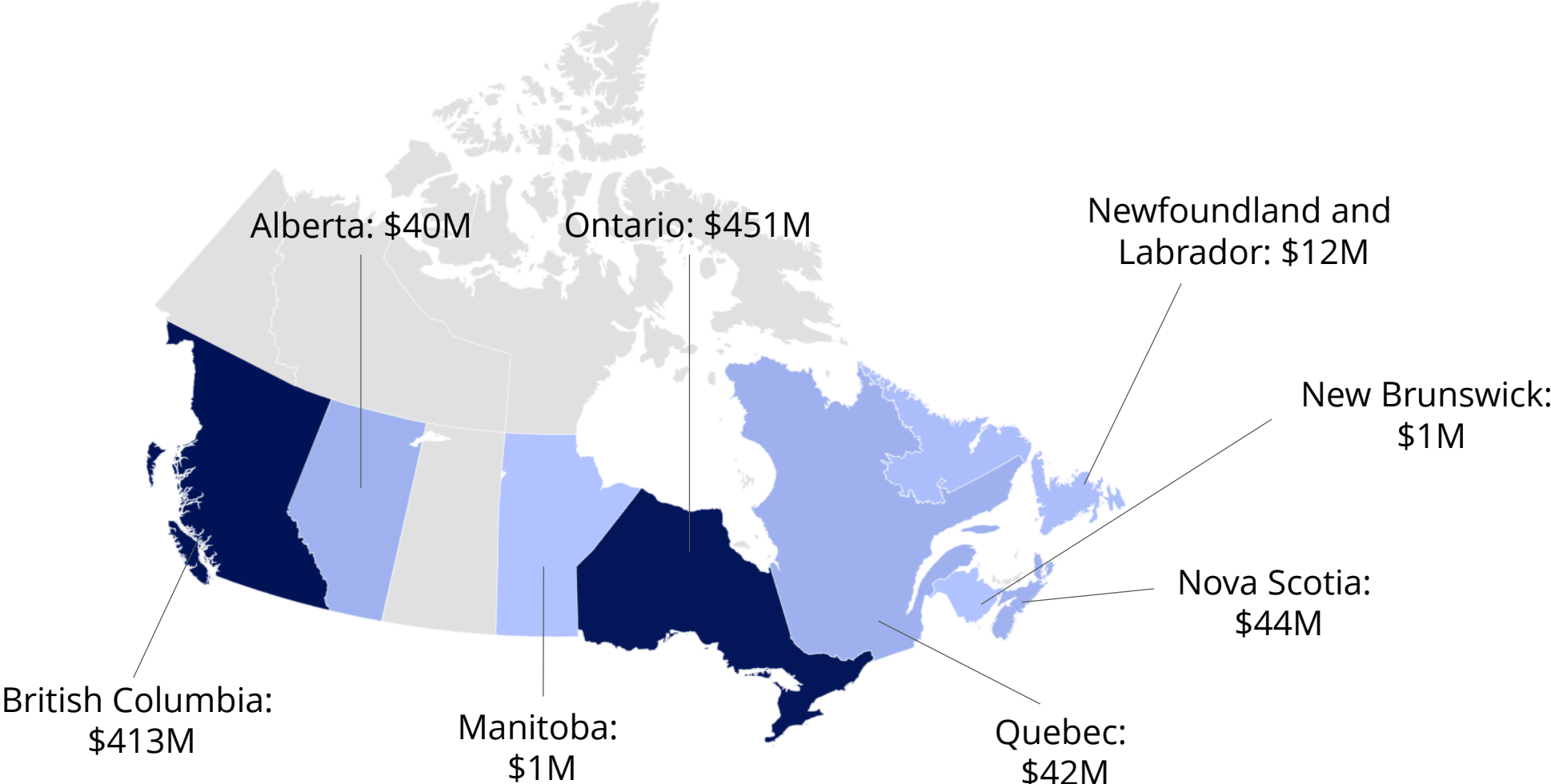


Source: Deloitte LLP. Socio-economic Contribution Study of Seaspan Shipyards Operations and NSS-related Activities, Prepared for Seaspan Shipyards, February, 2020

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Building a Nationwide Supply Chain

\$1B in contracts to more than 660+ suppliers coast to coast



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NSS Procurement Strategy

- Run **competitive procurement** process based on best value
- Promote commonality of design and equipment solutions across the NSS Program
- Use system integrators to execute the design, and sometimes supply and install
- **Maximize Canadian Content:** to grow and sustain the marine industry in Canada, provided they are:
 - Technically compliant, price competitive, & provide high Canadian content
- Enter into long-term supply and service agreements to leverage favorable pricing and supplier performance
- Ensure potential suppliers know about upcoming opportunities, know who our existing suppliers and systems integrators are so you can become sub-suppliers to them, and encourage registration on the Seaspan Supplier Portal.

Seaspan Supplier Portal

The screenshot displays the Seaspan Supplier Portal registration process. It includes a login section on the left with fields for 'Username or Email' and 'Password', and a 'Please Login' button. The main form is divided into several sections:

- 11. Insurance Coverage:** A heading followed by the instruction '- Supply certificates of Insurance or the proof documents for all applicable policies:'. Below this, there are checkboxes for 'Marine Liability Insurance', 'Commercial General Liability', 'Employer's Liability Insurance', 'Worksafe BC (Worker's Compensation)', 'Stevedores & Terminal Services', 'Professional Liability Insurance', 'Environmental Impairment', and 'Business Automobile Liability'. Each checkbox is followed by a '*Year' field.
- 12. Annual Currency:** A section for providing annual currency information.
- Company Information:** A section with the question 'Does your company have a need to regularly transport goods to or from Vancouver Island?' with radio buttons for 'Yes' and 'No'. Below this is the question 'Have you Supplied Seaspan in the past?' with radio buttons for 'Yes' (selected) and 'No'. Further down is the question 'Are you a Canadian based company?' with radio buttons for 'Yes' (selected) and 'No'.
- Document Uploads:** A section titled '2. Please attach all of the following supporting documents or any additional records' with three rows: 'QMS Manual' with an 'Add Document' button, 'QMS Certification' with an 'Add Document' button, and 'Quality Policy' with an 'Add Document' button.

Four Sections:

- Base Information
- QMS
- H&S
- Environmental



THANK YOU